



Kenya Power

The Kenya Power & Lighting Co. Ltd.
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Stima Plaza, Kolobot Road

**Our Ref: KP1/6A.1/PT/8/16/A54
2016**

25th November,

M/s

Dear Sir/ Madam:

CLARIFICATION No 1: ON ICB No: KP1/6A.1/PT/8/16/A54 FOR PROCUREMENT OF TRUCK MOUNTED AERIAL PLATFORM ISSUED ON 13th OCTOBER, 2016

1. CLARIFICATION TO BID DOCUMENT

The following responses are made to clarifications sought on various issues in the Bidding Documents for Procurement of Truck Mounted Aerial Platform.

Sr.No.	Query	Response
1.	We are interested in bidding for the above tender. Please confirm if there is any registration required, or purchase of the document.	No vendor registration is required. Bidding documents in English may be downloaded without any fee by interested bidders at www.kplc.co.ke or purchased at the address below upon payment of a non-refundable fee of KES 1,000 or equivalent amount in a freely convertible currency. The method of payment will be Cash or Bankers Cheque, payable at the Chief Accountant's Office, KPLC, Stima Plaza, 1 st Floor, and receipt obtained.
2.	Please refer to Section V11 – Schedule of Requirements – Technical Specifications. Item 1. General h. and j). Refer to the cab chassis to be 'of the latest design in the class'. The new design and production standard for European trucks is Euro 6. However, it is our belief that these trucks would be cost prohibitive for this tender and a more suitable vehicle for the Kenya market would be a Euro 3 or Euro 4 vehicle. Kindly confirm that vehicles in this class would be acceptable to KPLC.	Yes, Trucks with design and production standard Euro 3, 4 or 6 will be acceptable to KPLC.

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3.	We are proposing to supply a vehicle model that complies or exceeds all required parameters, apart from the Wheel Base Minimum. Our proposed vehicles measure 4150mm rather than the mandatory 4200mm. Would our bid be excluded on this relatively insignificant deviation?	Trucks meeting minimum specification in the bidding document shall be acceptable to the buyer, and should be of the latest design.
4.	Under section 11. Clutch & Transmission item d). , our proposed vehicle has 9 F gears and 1 R, rather than the mandatory 5F and 1 R. The 9F is an improvement on 5F, yet this would appear to deviate from the mandatory 5F specified. Would our bid be disqualified for this deviation?	No. The specifications in the bidding document prescribe the minimum requirements.
5.	Under section 12 – Brakes and Tyres of the Section VII Schedule of Requirements, item c). Requires dual rear tyres. Would single tyres be acceptable?	No. The Brakes and Tyres shall be as specified in the bidding document.
6.	Also under section 12, item f). Requires rear steel shock absorbers. Would air insulated shocks be acceptable on the rear?	No. The shock absorbers shall be as specified in the bidding document.
7.	On page 32 of the Bid Data Sheet, the closing date is given as the 23rd November, whereas on page 62 (incorrect numbering) of the invitation for bids it states the 30th November.	The correct closing date is 30th November, 2016 as indicated on the advert.
8.	‘Is air suspension acceptable or does it have to be steel leaf springs?’	Rear suspensions shall be a combination of leaf spring assembly and shock absorbers.
9.	The specific insulation gaps mentioned for the booms are unnecessary and have no relevance to the International ANSI standards referenced in the tender and those applicable and mandatory for these products. There is no reason to be specific and therefore limit supplier choice when all of the safety issues and regulations for insulation gaps for these products are covered under the mandatory internationally recognised ANSI standards and specifications included in the tender specifications, terms and conditions.	The insulation gaps shall meet the requirements as specified in the bidding document.
10.	We note that there is an exclusion for round or circular booms in the specification. Again there is no reason to exclude round, or favour rectangular, booms given the strict requirements of International ANSI standards and as specified in the tender specification. Again all equipment must meet the ANSI standard. The exclusion of round booms has no relevance and should be deleted	Round / circular or rectangular booms are acceptable provided they meet the specifications in the bidding document.
11.	Post qualification requirements (ITB 36.1) –Is the five year mandatory experience for the dealer or for the manufacturer. This is a new concept in Kenya so this requirement for dealer is not realistic. If it is for	The Manufacturer who provided the Manufacture’s authorization to the dealer shall demonstrate and meet Experience and Technical Capacity

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	the dealer we agree the manufacturer must have more than 5 years of manufacturing experience.	requirements of the bidding document.
12.	For fully build units, requirement is that KPLC engineers will carry out inspections at the manufacturer's site prior to shipping. There is no mention who will bear this cost. Should this be built into the tender cost.	No. KPLC will bear the cost of the visit.
13.	Alternative offer of over-center articulated (model POSI+ 400) instead of articulated and telescopic (model POSI+ 600).	Alternative bids are not allowed.
14.	Platform to have integral steps Inside and outside, <i>Kindly confirm if steps on the outside only will be acceptable.</i>	Yes. Acceptable
15.	4 A-frame / X-frame / Radial outriggers to be included and independently controlled. We wish to offer an H-Frame Instead of X Frame as this has become industry Standard and has improved stability. <i>Please confirm if this will be acceptable</i>	No. Only trucks meeting the specified requirements in the bidding document shall be acceptable to the buyer.
16.	Jib length, minimum 1.8 meters. The maximum jib length we have is 1.5mtrs <i>Kindly confirm if this will be acceptable.</i>	Minimum jib length is 1.8m as per specification.
17.	Galvanized steel body with automotive rubber sealed and lockable storage compartments for live line tools including hot sticks and accessories, minimum total compartment size per side 3.2mtrs length by 1.2 meters' height, attach. Scale drawings showing layout and compartmentalization on chassis offered <i>Kindly confirm if an epoxy coated aerial Platforms body will be acceptable. Galvanized bodies are not standard Industry practice.</i>	No. An epoxy coated aerial platform body will not be accepted. The specification in the bid document calls for Galvanized storage compartments only and not galvanization for the entire areal platform body.
18.	Max allowable sub-frame height above chassis, 250mm. <i>Kindly confirm if sub-frame height of 280mm will be acceptable.</i>	Max allowable sub-frame height above chassis shall be as specified in the bid document.
19.	What are the requirements for Locks for Cupboards/Cabinets?	All locks for cabinets/cupboard in one truck shall come with a common key.

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20.	<p>Elevator buckets: The ability to elevate the bucket will greatly reduce the risk of breaking clearance and would result in the worker being safer as the elevator gives ease of access to the work area. Can we provide Elevator buckets?</p>	<p>Yes. clause 2 (e) has been amended from "Platform non elevating type: Yes (mandatory)" to "Elevating type: yes (Non Mandatory)"</p>
21.	<p>Retractable earth leads are suitable for discharge of voltage but not for fault current conditions. We propose Permanent earth point to be fitted at the four corners of the load body as well as loose portable earth lead. Is the proposal acceptable?</p>	<p>Clause 6. L) has been amended from "Body to include truck grounding reel retractable cable type earthing system with minimum 12 meter cable To read "Provide a minimum of 35mm² flexible copper conductor) an earth matt (2m x 1.5m) and earth spike. Instead of the retractable earth. Attach details"</p>
22.	<p>Fire extinguisher: 1 x 2 kg fire extinguisher can be considered insufficient. Specify adequate size</p>	<p>Clause 15 (k) has been amended from; <i>"Hazard Triangles metallic, Standard First Aid KS-2094-2007 and 2 Kg fire extinguisher"</i> to read <i>Hazard Triangles metallic, Standard First Aid KS-2094-2007 and "2 x 9 Kg DCP fire extinguishers. One to be mounted on each side of vehicle with easy access from ground level."</i></p>
23	<p>We as established bidders who are genuinely interested in submitting most competitive techno commercial offer taking all critical parameters in to consideration. We earnestly request your kind selves to extend the deadline for submission of this tender by at least 2 weeks as we are in the process of compiling the offers and technical documents. The tender requirements are unique in their technical parameters which need careful study and data compilation before finalizing the offers. As this is a highly technically oriented tender your understanding and cooperation in this regard would be highly appreciated</p>	<p>The Bid closing date has been extended from 30th November, 2016 to 7th December, 2016.</p>

Yours faithfully,

For: KENYA POWER & LIGHTING COMPANY LIMITED.



ENG. MICHAEL ADHIAMBO
PROJECTS DEVELOPMENT MANAGER